

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2024

Ball Horticultural Company

West Chicago

I. Development Assistance Agreements Awarded in 2016

| | Assistance Amount | Agreement Number |
|-----------------|-------------------|------------------|
| EDGE Tax Credit | 362,789.97 | 16 ZCA993 |

II. Organization/Project Site Information

| | |
|---|-----------------------------|
| Chief Officer or authorized designee | Bridget Dong |
| Title | Tax and Payroll Manager |
| Address | 622 Town Rd |
| | West Chicago, IL 60185-2614 |
| | United States |
| Phone | 6302063955 |
| E-mail | Bdong@ballhort.com |
| Standard Industrial Classification Number (SIC#) | 0181 |
| North American Industry Classification System (NAICS) | 424930 |

III. Did the recipient's use of the State Funding reduce employment at any other site in Illinois? No

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IV. Job Creation and Retention Data

Program Type EDGE Tax Credit

Agreement Number 16 ZCA993

Assistance Amount 362,789.97

| Report Header Definitions | |
|---------------------------|--|
| Wages | Average Annual Salary by Classifications |
| Full-Time | Permanent Full-Time |
| +/- | Gain or (Loss) |

Number of Employees At the Time of Application

| Job Classification | Avg Annual Salary | Positions | Full-Time | Part-Time | Temporary |
|-------------------------------------|-------------------|------------|------------|-----------|-----------|
| Breeding & Plant Science | 106758.00 | 21 | 21 | 0 | 0 |
| Breeding & Plant Science Assistants | 40266.00 | 44 | 44 | 0 | 0 |
| Grounds & Maintenance | 69072.00 | 7 | 7 | 0 | 0 |
| Office/Clerical | 85098.00 | 84 | 84 | 0 | 0 |
| Sales & Marketing | 65917.00 | 124 | 116 | 8 | 0 |
| Business Analyst | 70335.00 | 11 | 11 | 0 | 0 |
| Logistics | 64417.00 | 7 | 7 | 0 | 0 |
| Office Support | 71828.00 | 9 | 9 | 0 | 0 |
| Operation Management | 81208.00 | 11 | 11 | 0 | 0 |
| Product Development | 85303.00 | 8 | 8 | 0 | 0 |
| Seed Production | 36764.00 | 73 | 73 | 0 | 0 |
| Product Management | 107357.00 | 7 | 7 | 0 | 0 |
| Totals: | | 406 | 398 | 8 | 0 |

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Number of Employees As of the Date of the Report (12/31/2024)

| Job Classification | Avg Annual Salary | Positions | Full-Time | +/- | Part-Time | +/- | Temporary | +/- |
|-------------------------------------|-------------------|------------|------------|-----------|-----------|-----------|-----------|-----------|
| Breeding & Plant Science | 118421.00 | 14 | 14 | -7 | 0 | 0 | 0 | 0 |
| Breeding & Plant Science Assistants | 73108.00 | 54 | 52 | 8 | 2 | 2 | 0 | 0 |
| Grounds & Maintenance | 69992.00 | 9 | 9 | 2 | 0 | 0 | 0 | 0 |
| Office/Clerical | 116845.00 | 80 | 76 | -8 | 4 | 4 | 0 | 0 |
| Sales & Marketing | 81985.00 | 135 | 128 | 12 | 7 | -1 | 0 | 0 |
| Business Analyst | 70089.00 | 20 | 19 | 8 | 0 | 0 | 1 | 1 |
| Logistics | 78080.00 | 10 | 10 | 3 | 0 | 0 | 0 | 0 |
| Office Support | 107893.00 | 49 | 48 | 39 | 1 | 1 | 0 | 0 |
| Operation Management | 112122.00 | 17 | 17 | 6 | 0 | 0 | 0 | 0 |
| Product Development | 91072.00 | 5 | 5 | -3 | 0 | 0 | 0 | 0 |
| Seed Production | 42799.00 | 112 | 88 | 15 | 4 | 4 | 20 | 20 |
| Product Management | 88098.00 | 10 | 10 | 3 | 0 | 0 | 0 | 0 |
| Totals: | | 515 | 476 | 78 | 18 | 10 | 21 | 21 |

Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

| Job Classification | Avg Annual Salary | Positions | Full-Time | Part-Time | Temporary |
|-------------------------------------|-------------------|-----------|-----------|-----------|-----------|
| Breeding & Plant Science | 106000.00 | 7 | 7 | 0 | 0 |
| Breeding & Plant Science Assistants | 55000.00 | 9 | 9 | 0 | 0 |
| Chief Technology Officer | 300000.00 | 1 | 1 | 0 | 0 |
| Office/Clerical | 40000.00 | 8 | 8 | 0 | 0 |
| Totals: | | 25 | 25 | 0 | 0 |

Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

| Job Classification | Avg Annual Salary | Positions | Full-Time | Part-Time | Temporary |
|--------------------|-------------------|-----------|-----------|-----------|-----------|
| NONE | 0.00 | 0 | 0 | 0 | 0 |
| Totals: | | 0 | 0 | 0 | 0 |

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Job Creation Data Explanatory Notes

If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

Our fiscal year ends at 09/30. However, the annual report is based on calendar year, therefore the numbers of jobs will not match. The new employees hired for the project on our 09/30/2024 application is 114 employees.

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I, Todd Frauendorfer, as the chief officer or authorized designee of the recipient, verify that the information in the progress report contains no knowing misrepresentation of material facts upon which eligibility for development assistance is based. I further certify that, to the best of my knowledge, the recipient is in compliance with the development assistance agreement(s) between, or on behalf of, the recipient and the Illinois Department of Commerce and Economic Opportunity and/or the Illinois Department of Transportation and/or the office of the Illinois State Treasurer

Signature on File

Signature

5/12/2025

Date

Treasurer & Corporate Secretary

Title