

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2025

Saia Motor Freight Line, LLC

Grayslake

I. Development Assistance Agreements Awarded in 2016

	Assistance Amount	Agreement Number
EDGE Tax Credit	231,215.93	16 ZCA1043

II. Organization/Project Site Information

Chief Officer or authorized designee	Kelly Benton
Title	Vice President and Controller
Address	11465 Johns Creek Parkway Suite 400
	Johns Creek, GA 30097
	USA
Phone	7702324062
E-mail	kbenton@saia.com
Standard Industrial Classification Number (SIC#)	4213
North American Industry Classification System (NAICS)	484120

III. Did the recipient's use of the State Funding reduce employment at any other site in Illinois? No

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2025

Saia Motor Freight Line, LLC

Grayslake

IV. Job Creation and Retention Data

Program Type EDGE Tax Credit

Agreement Number 16 ZCA1043

Assistance Amount 231,215.93

Report Header Definitions	
Wages	Average Annual Salary by Classifications
Full-Time	Permanent Full-Time
+/-	Gain or (Loss)

Number of Employees At the Time of Application

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Terminal Managers	100000.00	1	1	0	0
Dispatchers	52000.00	8	8	0	0
District Sales Managers	120000.00	1	1	0	0
Dock Supervisors	45000.00	14	14	0	0
Dock Personnel	42000.00	85	85	0	0
Driver, City	47250.00	85	85	0	0
Sales Representatives	33000.00	25	25	0	0
Mechanics	38000.00	11	11	0	0
Driver, Long Haul	0.00	0	0	0	0
Totals:		230	230	0	0

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2025

Saia Motor Freight Line, LLC

Grayslake

Number of Employees As of the Date of the Report (12/31/2025)

Job Classification	Avg Annual Salary	Positions	Full-Time	+/-	Part-Time	+/-	Temporary	+/-
Terminal Managers	1663889.65	13	13	12	0	0	0	0
Dispatchers	760366.19	9	9	1	0	0	0	0
District Sales Managers	978169.84	6	6	5	0	0	0	0
Dock Supervisors	1403004.24	18	18	4	0	0	0	0
Dock Personnel	5878988.51	101	101	16	0	0	0	0
Driver, City	9391322.01	106	106	21	0	0	0	0
Sales Representatives	644023.30	10	10	-15	0	0	0	0
Mechanics	2041653.25	28	28	17	0	0	0	0
Driver, Long Haul	5358703.81	51	51	51	0	0	0	0
Totals:		342	342	112	0	0	0	0

Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Driver, City	45000.00	20	20	0	0
Mechanics	39000.00	2	2	0	0
Dock Personnel	42000.00	25	25	0	0
Dispatchers	52000.00	3	3	0	0
Dock Supervisors	45000.00	5	5	0	0
Totals:		55	55	0	0

Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Drivers, Long Haul	58200.00	30	30	0	0
Totals:		30	30	0	0

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2025

Saia Motor Freight Line, LLC

Grayslake

Number of Full-Time Permanent Employees Anticipated To Be Hired at this Site on 12/31/2025

Job Classification	Anticipated Starting Dates	Number of Positions to be Hired in this Category	Average Annual Wage per New Employee	Total New Payroll to be Created
None	1/1/2025	0	\$0.00	\$0.00
Totals:		0		\$0.00

Job Creation Data Explanatory Notes

If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

SAIA has hired more than required per the agreement.

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2025

Saia Motor Freight Line, LLC

Grayslake

I, Kelly Benton, as the chief officer or authorized designee of the recipient, verify that the information in the progress report contains no knowing misrepresentation of material facts upon which eligibility for development assistance is based. I further certify that, to the best of my knowledge, the recipient is in compliance with the development assistance agreement(s) between, or on behalf of, the recipient and the Illinois Department of Commerce and Economic Opportunity and/or the Illinois Department of Transportation and/or the office of the Illinois State Treasurer

Signature on File

Signature

5/20/2026

Date

VP & Chief Accounting Officer

Title